

# Equipment Financing Leases

Understanding your needs and delivering value

With economic conditions constantly fluctuating and the healthcare industry facing new challenges at every turn, more healthcare providers are turning to the value of leasing medical equipment to free up cash, preserve working capital and hedge against inflation. But sifting through all the leasing options available and finding the one that's exactly right for you has been a major challenge ... until now.

GE Commercial Finance Healthcare Financial Services is committed to understanding your needs and expectations ... and delivering easy, affordable ways to get the equipment you need now and in the future. Our promise is simple: we'll make sure our leasing products provide you with greater value, convenience and control over your bottom line, as well as:

- Predictable, fixed lease payments to stabilize your budget forecasting
- Flexibility to replace or upgrade equipment before it becomes obsolete
- Ability to combine equipment and related services in one convenient payment

*“GE Healthcare Financial Services had the flexibility to provide us with the financing we needed to meet our business challenges.”*

Steve Jacobson, CFO, TRA Medical Imaging Centers



**Our relationship is a top priority:  
commitment beyond the life of your lease**

With over 50 years in the business of financing healthcare, we've learned that if we don't collaborate and work with our customers, relationships don't last. That's why we take the time to listen to your needs, discuss the financing options available and tailor a customized solution that's right for you. We value our track record of delivering exceptional value and are committed to building a long-term, mutually beneficial relationship that extends through and beyond the lifespan of your transaction.

*"GE's performance as our credit partner over the last several years has been largely due to their understanding of our industry and our company."*

Kevin Little, CFO, Medical Staffing Network

**Your needs matter most:  
flexibility, tailored products and services**

We'll match our versatile leasing products to your business plans, marketing strategy and budgetary goals. So whether you are purchasing new diagnostic equipment, implementing a state-of-the-art IT solution platform, or adding mobile imaging, we'll offer:

- Tailored lease structures
- 36-84 month lease terms to provide greater flexibility
- Quick turnaround times for credit decisions, documents and funding
- Adaptable payment plans with inflation protection to conserve your funds and protect your cash flow
- Lease contracts that begin when the equipment is installed and ready for use
- Multiple end-of-term options including upgrade, renewal, purchase or return

**We understand your business:  
industry focus and depth**

With our financing expertise, financial strength and industry knowledge, we'll tailor an innovative leasing program to help you manage budget requirements, optimize your cash resources and provide an escape against equipment obsolescence. Our products and services represent the broadest capabilities of any finance company in the industry. And our ability to execute – based on GE's long-standing reputation for quality, innovation and efficiency – is just what you're looking for.

*"What really impressed me about GE Healthcare Financial Services has been their creativity and their 'can-do' attitude. The people at GE make things very easy. They know how to get a deal done."*

Doug Myers, SVP & CFO, Saint Vincent Health System

When it comes to choosing the right financial provider to help you meet your current and future business objectives, GE Commercial Finance Healthcare Financial Services is the best choice. With experience collaborating with customers to craft the right solutions, we know we can meet your expectations and help you deliver on your goals.



GE Commercial Finance  
Healthcare Financial Services  
500 West Monroe  
Chicago, IL 60661  
T 800 598 6201  
T 312 441 7705  
F 312 441 7770

Visit us online at  
[www.gehealthcarefinance.com](http://www.gehealthcarefinance.com)

©2005 General Electric Company  
All Rights Reserved

05-0129