

Equipment Financing Loans

Committed to your business and your success

Whether you are expanding your facility or upgrading to advanced technology, many healthcare providers find meeting the demands for high-quality patient services while staying within budget constraints a challenge. It's a dilemma that requires the right solution and the right financing partner — one with the resources and industry expertise to design a financing program fit for your business now and in the future.

GE Commercial Finance Healthcare Financial Services is that lender. Our primary focus is helping you meet the challenges of a rapidly changing healthcare marketplace — something that we have been doing successfully for more than 50 years. We'll work with you to understand your needs and expectations and help craft a customized, affordable equipment purchase plan that aligns with your business plans, marketing strategy and budgetary goals. With our flexible healthcare equipment loans, you'll:

- Improve your cash flow
- Conserve your cash reserves
- Maintain your financial flexibility
- Take advantage of depreciation and the tax benefits of ownership
- Build equity in assets with each payment

"The people at GE Healthcare Financial Services are responsive. They'll just bend over backwards for you."

Julie Meek, CFO, Kadlec Medical Center



You matter most: commitment beyond the life of your transaction

Over the years we've taken great pride in getting to know you and your business personally. We take the time to listen to your needs, discuss the financing options available and tailor a customized solution that's right for you. We understand that you want predictability and security in financing your major equipment purchases. Our loans are designed to do just that and more.

"GE's performance as our credit partner over the last several years has been largely due to their understanding of our industry and our company."

Kevin Little, CFO, Medical Staffing Network

Doing what's right for you: flexibility, tailored products and services

We'll match our versatile loans to your strategic business goals. So whether you need new hospital beds, IT system upgrades or an advanced MR scanner, we'll offer:

- Fixed or variable interest rates to satisfy your cash flow requirements
- Flexible repayment terms and structures
- 12-96 month contracts to match your financing needs
- In-term upgrades that can be easily added with a new contract

We listen to your needs: industry focus and expertise

With economic conditions constantly fluctuating, we're well aware that the healthcare market is facing new challenges every day. With our financing expertise, financial strength and industry knowledge, we'll tailor an equipment loan that helps you conserve your cash reserves ... even in uncertain economic times. Our products and services represent the broadest capabilities of any finance company in the industry. And our ability to execute on your expectations is second to none.

"Some large lenders fit us in between an apartment deal in Los Angeles and a commercial office building financing in New York. But not GE. Their focus, like ours, is strictly healthcare."

Todd W. Lillibridge, Chairman & CEO, Lillibridge

When it comes to choosing the right financial provider to help you meet your current and future business objectives, GE Commercial Finance Healthcare Financial Services is the best choice. With experience collaborating with customers to craft the right solutions, we know we can meet your expectations and help you deliver on your goals.



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